

Quarterly Information

	Quarter	Vacancy Rate (Office)	Condominiums Units Sold		Custom Home Units Contracted		Shinchiku Sokkurisan (Remodeling) Units Contracted	
				YoY		YoY		YoY
Mar. 2010	1st	6.0%	1,115	69.5%	503	9.1%	1,940	-2.5%
	2nd	7.1%	1,204	13.3%	457	-1.1%	1,942	3.2%
	3rd	7.9%	1,345	70.0%	351	1.2%	1,795	13.9%
	4th	8.4%	1,254	65.7%	468	12.2%	1,844	15.0%
	Year-end	8.4%	4,918	50.4%	1,779	5.5%	7,521	6.7%
Mar. 2011	1st	8.8%	1,374	23.2%	422	-16.1%	2,133	9.9%
	2nd	9.0%	1,249	3.7%	533	16.6%	1,965	1.2%
	3rd	8.7%	1,116	-17.0%	375	6.8%	1,782	-0.7%
	4th	8.2%	1,002	-20.1%	510	9.0%	1,583	-14.2%
	Year-end	8.2%	4,741	-3.6%	1,840	3.4%	7,463	-0.8%
Mar. 2012	1st	8.2%	890	-35.2%	435	3.1%	2,011	-5.7%
	2nd	8.1%	972	-22.2%	580	8.8%	1,776	-9.6%
	3rd	8.0%	980	-12.2%	422	12.5%	1,636	-8.2%
	4th	7.8%	1,192	19.0%	531	4.1%	1,805	14.0%
	Year-end	7.8%	4,034	-14.9%	1,968	7.0%	7,228	-3.1%
Mar. 2013	1st	7.7%	1,023	14.9%	511	17.5%	1,964	-2.3%
	2nd	7.7%	1,394	43.4%	641	10.5%	1,809	1.9%
	3rd	7.5%	1,096	11.8%	601	42.4%	1,845	12.8%
	4th	7.1%	1,638	37.4%	636	19.8%	2,033	12.6%
	Year-end	7.1%	5,151	27.7%	2,389	21.4%	7,651	5.9%
Mar. 2014	1st	6.8%	1,422	39.0%	593	16.0%	2,369	20.6%
	2nd	6.6%	1,683	20.7%	793	23.7%	2,691	48.8%
	3rd	6.3%	1,086	-0.9%	432	-28.1%	1,289	-30.1%
	4th	5.9%	1,443	-11.9%	612	-3.8%	1,274	-37.3%
	Year-end	5.9%	5,634	9.4%	2,430	1.7%	7,623	-0.4%
Mar. 2015	1st	5.7%	1,351	-5.0%	488	-17.7%	1,659	-30.0%
	2nd	5.4%	1,175	-30.2%	600	-24.3%	2,023	-24.8%
	3rd	5.2%	1,184	9.0%	548	26.9%	1,829	41.9%
	4th	4.9%	1,494	3.5%	819	33.8%	1,799	41.2%
	Year-end	4.9%	5,204	-7.6%	2,455	1.0%	7,310	-4.1%
Mar. 2016	1st	4.8%	1,438	6.4%	666	36.5%	2,393	44.2%
	2nd	4.8%	1,401	19.2%	743	23.8%	2,152	6.4%
	3rd	4.7%	1,248	5.4%	669	22.1%	2,036	11.3%
	4th	4.7%	1,437	-3.8%	804	-1.8%	1,873	4.1%
	Year-end	4.7%	5,524	6.1%	2,882	17.4%	8,454	15.6%